TOWATEK

Moving Forward – Still a Growth Story

Mark Gyetvay, Chief Financial Officer and Member of the Board LSE and Granit Capital – Russia and CIS Capital Markets Day – Oil and Gas London Stock Exchange, London, UK 21 June 2010

Disclaimer



This presentation does not constitute or form part of, and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or any of its subsidiaries in any jurisdiction or an inducement to enter into investment activity in any jurisdiction. Neither this presentation nor any part thereof, nor the fact of its distribution, shall form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. The information contained in this presentation has not been independently verified. The information in this presentation is subject to verification, completion and change without notice and neither the Company is under any obligation to update or keep current the information contained herein. Accordingly, no representation or warranty, express or implied, is made or given by or on behalf of the Company or any of its respective members, directors, officers or employees nor any other person accepts any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection therewith.

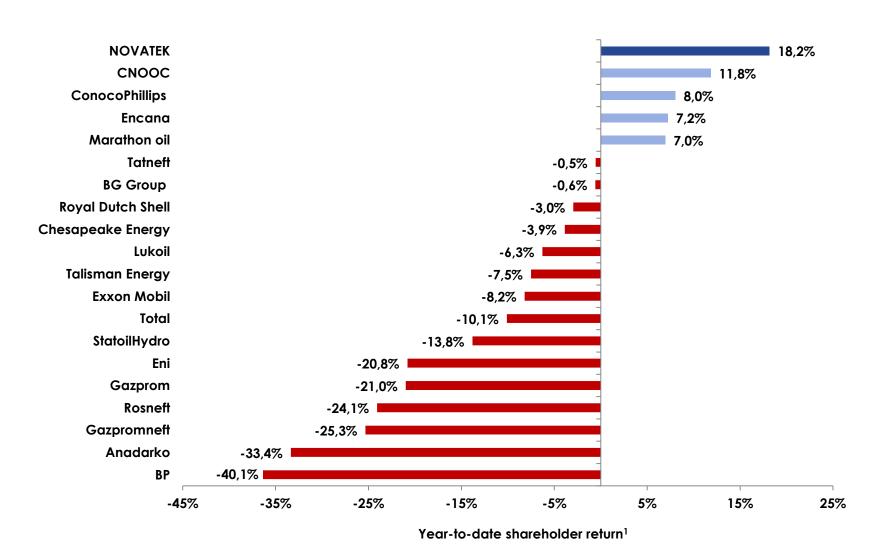
This presentation and the information contained herein does not constitute and should not be construed as an offer to sell or the solicitation of an offer to buy securities in the United States as defined in Regulation S under the US Securities Act of 1933 (the "Securities Act"). Any securities of the Company may not be offered or sold in the United States absent registration or an exemption from registration under the Securities Act. The Company has not registered and does not intend to register any portion of the Offering in the United States or to conduct a public offering of securities in the United States.

This presentation does not constitute a public offering or an advertisement of securities in the Russian Federation and does not constitute an offer or a proposal to make offers or to acquire any securities in the Russian Federation.

This presentation contains "forward-looking statements" which include all statements other than statements of historical fact. Such forward-looking statements can often be identified by words such as "plans," "expects," "intends," "estimates," "will," "may," "continue," "should" and similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's control that could cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These forward-looking statements speak only as at the date as of which they are made, and none of the Company or any of its respective agents, employees or advisors intends or has any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based. The information and opinions contained in this presentation are provided as at the date of this presentation and are subject to change without notice.

NOVATEK YTD Performance

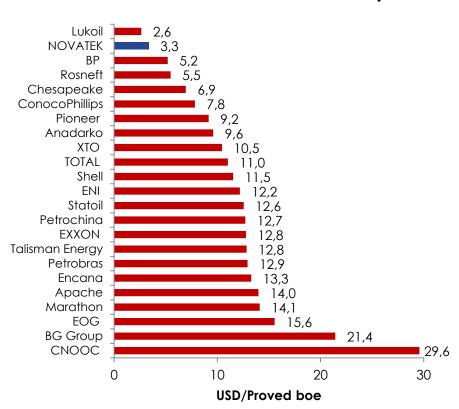




Undervalued, over-risked

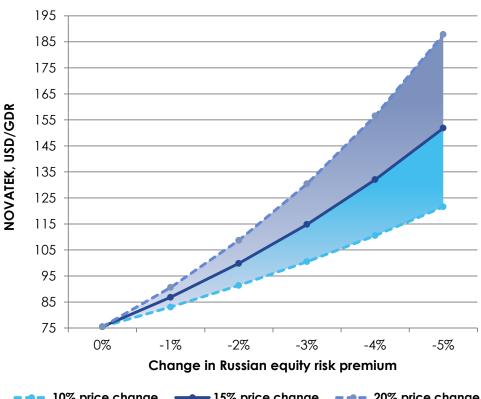


Reserve¹ based valuation² multiples



NOVATEK's value on a reserve basis is discounted from between two to ten times as compared to industry peers

Risk premium effect on NVTK GDR price



- 10% price change - 20% price change

A one percent change in the equity risk premium results in an approx. 15% change in share price

Notes:

- . Reserves based on company filings as of 31.12.2009
- 2. Market capitalization as of 13.06.2010

Mitigating Risk



Key Factors Reducing Risk Premium

- Proven track record regarding pipeline and transportation access as well as production growth
- Stable tax regime with no punitive changes planned
 - Production tax on natural gas has remained steady at RR 147/mcm for the past four years. Proposed changes have been in-line with inflation
- Capital discipline and efficiencies underpin our investment decisions
 - Strong balance sheet no liquidity issues
- High quality asset base scalable to changing demand scenarios
 - Large, long-lived reserve/resource base over 90% natural gas and 29 years
 R/P ratio (P1) and 45 years R/P ratio (P2)
 - Close proximity to natural gas pipeline infrastructure
- Lowest cost producer in global oil and gas industry (based on scale)
- Low downside risk to natural gas price dynamics
 - domestic price liberalization plan still ongoing
- Balanced shareholder structure

Significant Company Milestones





Production and exploration licenses in Yamal-Nenets Autonomous Region acquired

NOVATEK successfully places 19% of its shares on London and Russian exchanges in one of the largest Russian IPOs to date

NOVATEK acquires 50% of El Arish concession (Egypt) Launch of 2nd phase of development at Yurkharovskoye field – 16 bcm total field production capacity

Novafininvest established as an Open Joint Stock Company



NOVATEK name adopted and corporate restructuring program begins

Completion of 1st phase of development at Yurkharovskoye field – 9 bcm total field capacity Completion of 2nd phase development at Khancheyskoye field – 5 bcm total field capacity

Launch of 3rd phase of development at Yurkharovskoye field – 44 bcm total Company production capacity

1994 1995

1998

2002

2003

2004

2005

2006

2007

2008

2009

Acquisition of first operating business, SNP Nova - one of the largest pipeline construction companies in Russia



NOVATEK begins direct natural gas sales to endcustomers

NOVATEK commences natural gas production at its East-Tarkosalinskoye field Full consolidation of key assets- Tarkosaleneftegas and Khancheyneftegas

Strategic partnership agreement with Gazprom signed

NOVATEK corporate rating upgraded to investment grade by Moody's (Baa3/stable)

NOVATEK reaches total cumulative production milestone of 100 BCM



S. Tambey acquisition

NOVATEK receives investment grade rating from Fitch (BBB-/stable)

Gas production capacity reaches 100 mmcm/day



NOVATEK commences operations at its wholly-owned Purovsky Gas Condensate Stabilization Plant – 2 mmt per annum capacity

NOVATEK expands capacity at its Purovsky Gas Condensate Stabilization Plant to 5 mmt per annum

Operational Profile

Summary - 2009

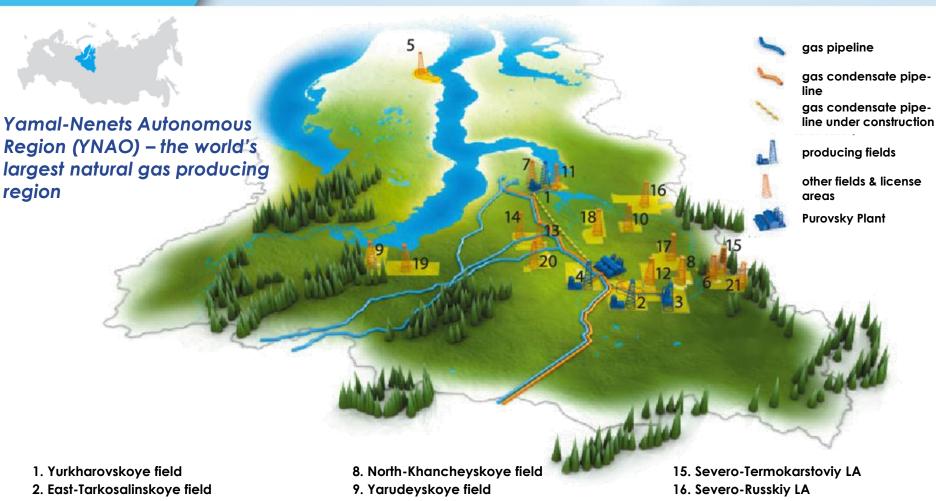


Quality Growth Model

- Lowest capital and production costs amongst relative peer group – for the past five consecutive three-year average periods
- High returns on predominantly lower regulated prices –
 Approximately 65% of our revenues are derived from the regulated natural gas market
- Operationally and financially leveraged to liberalizing price environment – Russian Government committed to price liberalization
- Substantial resources to support growth model 2009 reserve replacement rate of 898% and reserve-to-production life of 29 years

NOVATEK's Fields and License Areas (LA)





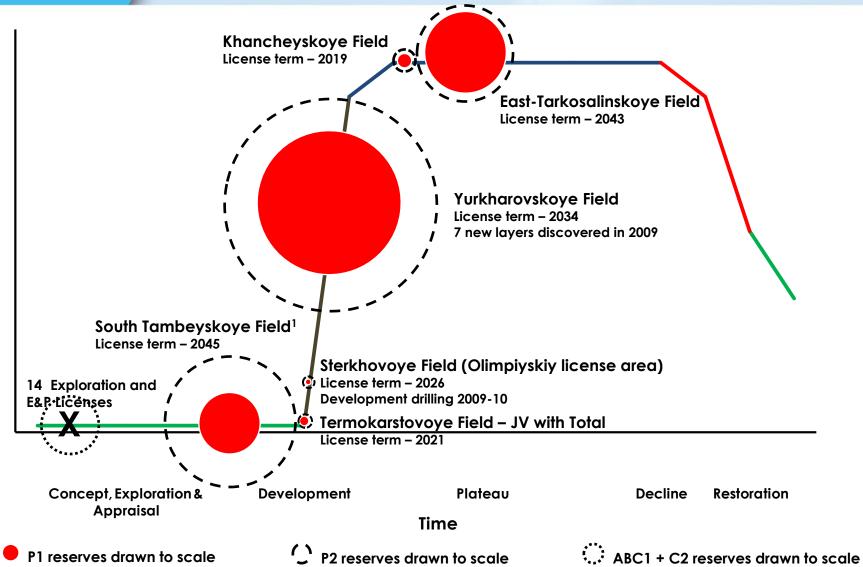
- 3. Khancheyskoye field
- 4. Olimpiyskiy LA (Sterkhovoye field)
- 5. South Tambeyskoye field
- 6. Termokarstovoye field
- 7. West Yurkharovskoye field

- 10. Raduzhnoye field
- 11. New Yurkharovskiy LA
- 12. Yumantilskiy LA
- 13. Zapadno-Urengoiskiy LA
- 14. Severo-Yubileyniy LA

- 17. Sredniy Chaselskiy LA
- 18. Zapadno-Tazovskiy LA
- 19. Anomalniy LA
- 20. Severo-Yamsoveyskiy LA
- 21. Pilyalkinskiy LA

NOVATEK Development Profile



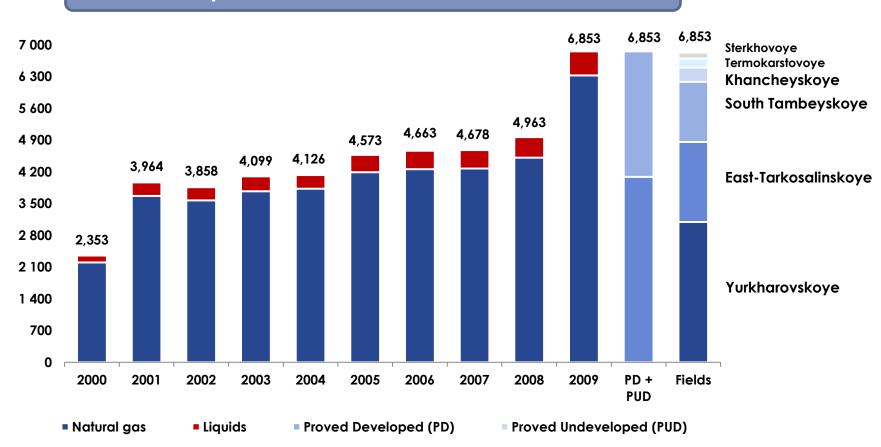


A Proven Strategy to Build Reserves



Proved Reserves (SEC), mmboe*

Compound Annual Growth Rate: 13%



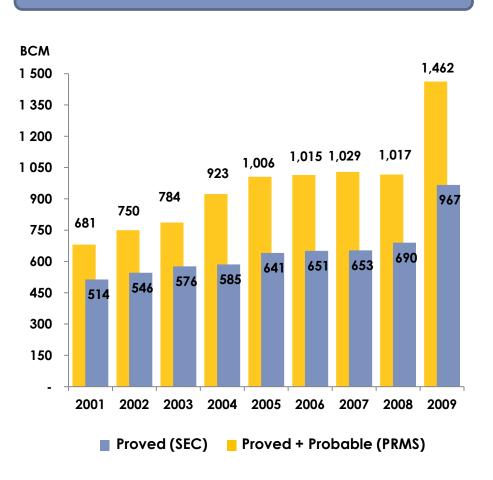
 $^{^{\}ast}\,$ Proved reserves for each year-end are 100% engineered by DeGolyer & MacNaughton

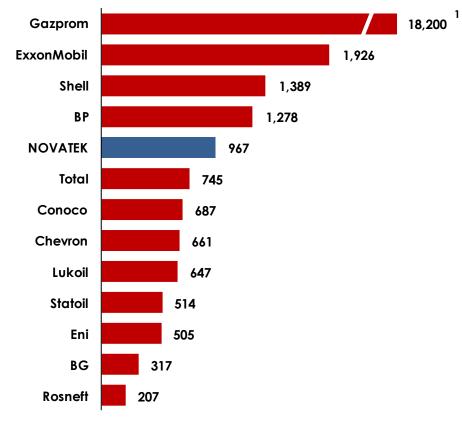
International Reserve Scale



Historical natural gas reserve growth

2009 Proved SEC gas reserves, bcm

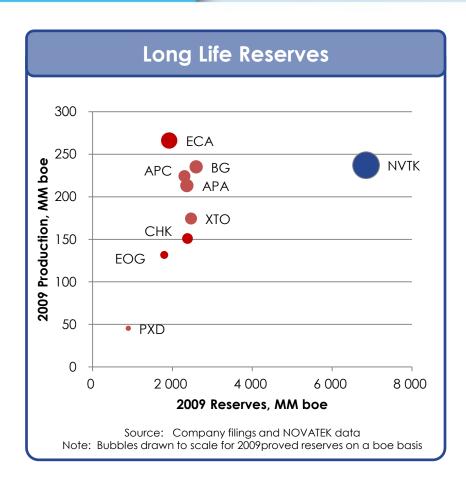


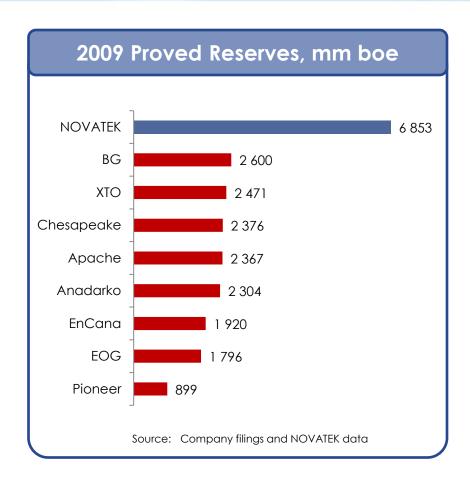


Source: Company data SEC filings Note 1: Gazprom data as of 31.12.2008

Reserves to Production



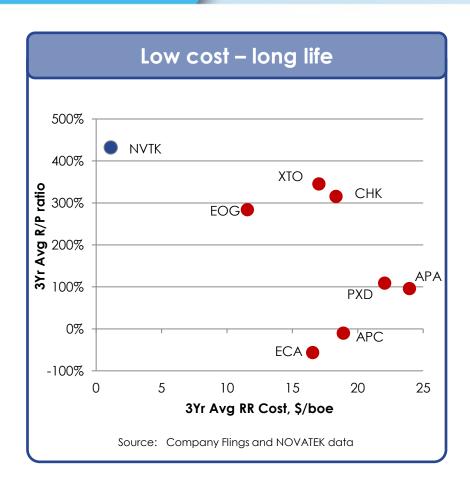


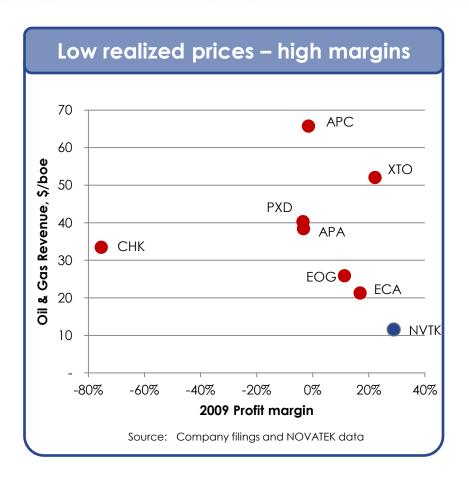


Our high quality reserve base supports production

Efficient Operator



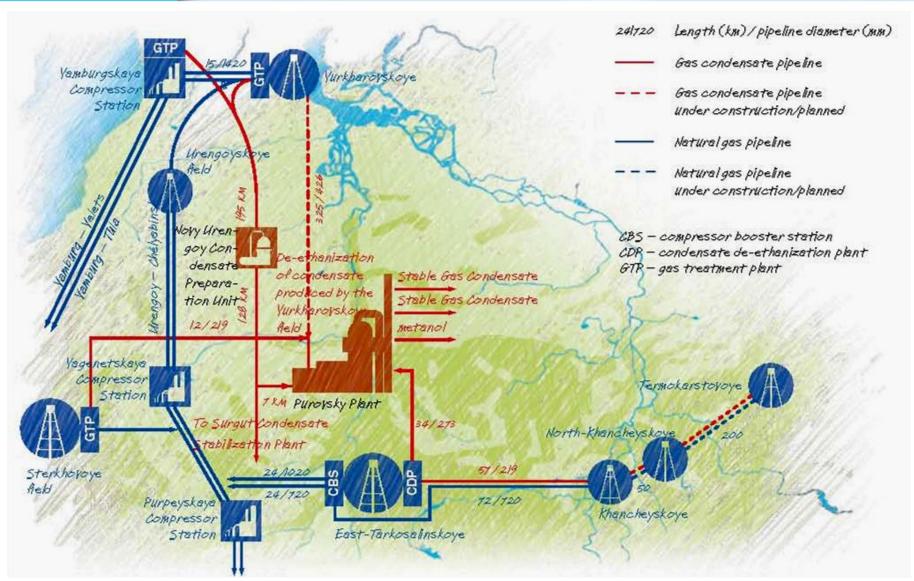




Consistently the lowest cost producer in a low price environment

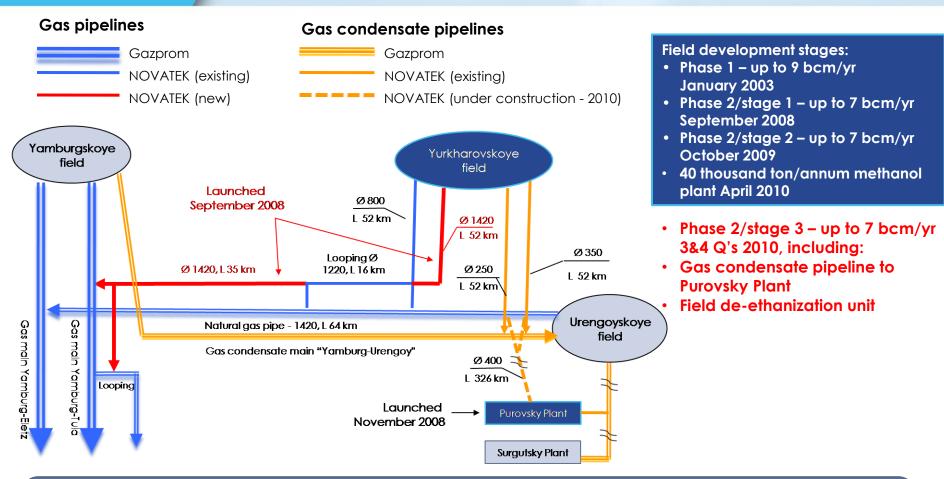
NOVATEK Transportation & Processing





Yurkharovskoye Field – Transportation Scheme



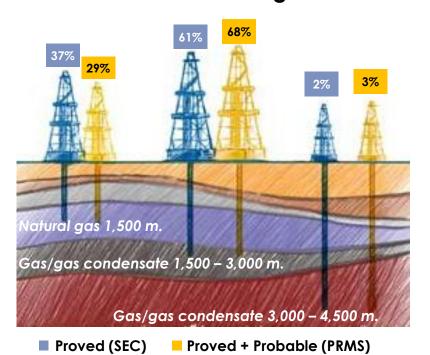


The launch of the methanol plant as well as the planned launch of the gas condensate pipeline and de-ethanization unit will optimize production costs. In 2009, 3rd party processing and transportation costs amounted to ~ RR 1 billion

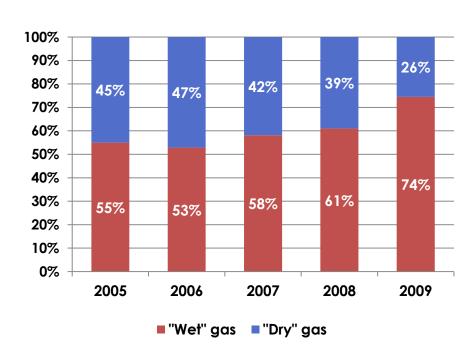
Increasing Gas Condensate Production



Structure of 2009 natural gas reserves



"Wet" gas vs. "Dry" gas production



A majority of NOVATEK's reserves are located in the deeper gas condensate bearing horizons allowing the Company to optimize gas production to provide multiple revenue streams (natural gas, stable gas condensate and LPG)

OAO Yamal LNG – South Tambeyskoye Field





OAO Yamal LNG holds the license for exploration and development of the South-Tambeyskoye field

- Discovered in 1974, the field is located on the Northeastern side of the Yamal-Peninsula
- Initial license issued 13 July 2005 and valid until 2020, recent license extension to 2045.
- To date:
 - 1,160 km² of 3D seismic data
 - 55 exploration wells drilled

Russian Reserve Classification 1 January 2010 (100%)

| Category | Natural Gas, bcm | Gas Condensate, mmt | Total mm boe |
|----------|---------------------|------------------------|-----------------|
| C1 | 1,004 | 38 | 6,890 |
| C2 | 252 | 14 | 1,768 |
| C1+C2 | 1,256 | 52 | 8,658 |

Independent Reserve Audit¹, 1 January 2010 (100%)

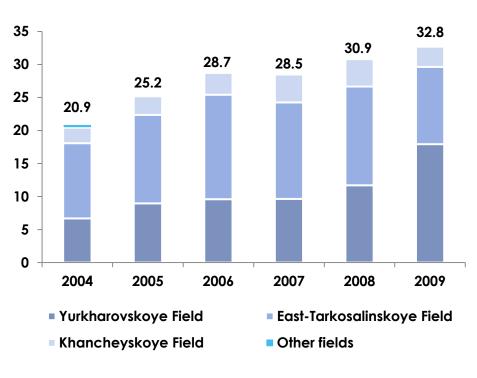
| Category | Natural Gas bcm | Gas Condensate, mmt | Total mm boe |
|---------------|--------------------|------------------------|-----------------|
| SEC P1 | 380 | 14 | 2,603 |
| PRMS P1+P2 | 802 | 31 | 5,515 |
| PRMS P1+P2+P3 | 927 | 37 | 6,383 |

1. DeGolyer and MacNaughton

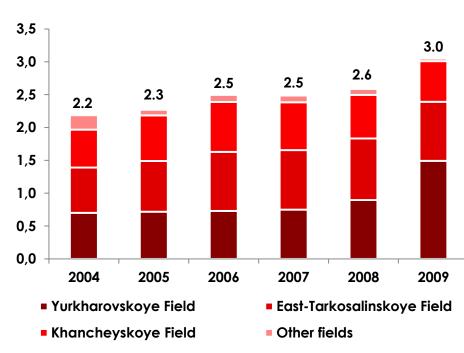
Historical Production Results







Liquids production mmt

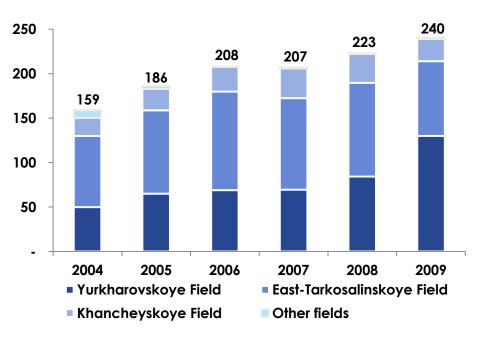


In 2009, the Yurkharovskoye field became the largest of NOVATEK's core fields in terms of production of both natural gas and liquid hydrocarbons

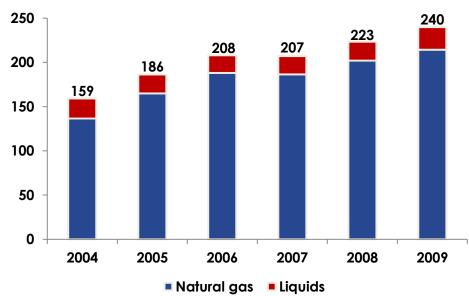
Historical Production Results



Total production by field, mmboe



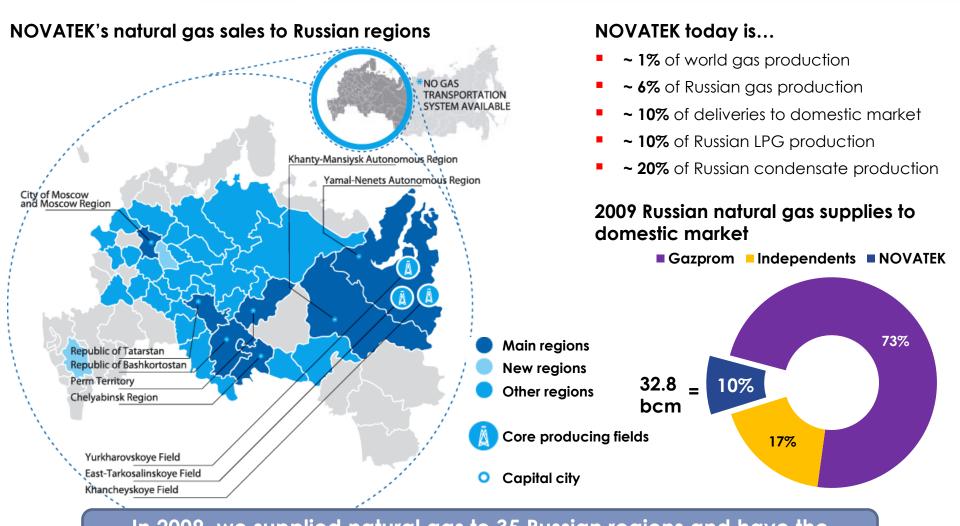
Total production gas & liquids, mmboe



NOVATEK's three core fields have historically produced over 99% of the Company's total production volumes, while natural gas has consistently accounted for over 90% of total volumes produced

Domestic Natural Gas Sales and Production



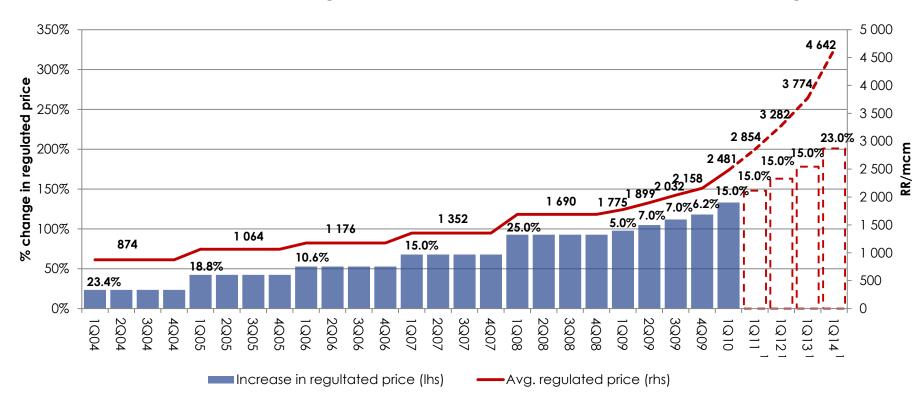


In 2009, we supplied natural gas to 35 Russian regions and have the potential to supply $\sim 15\%$ of Russian domestic natural gas demand by 2020

Predictable Gas Pricing Model



Historical and forecasted regulated price increases for Russian domestic gas

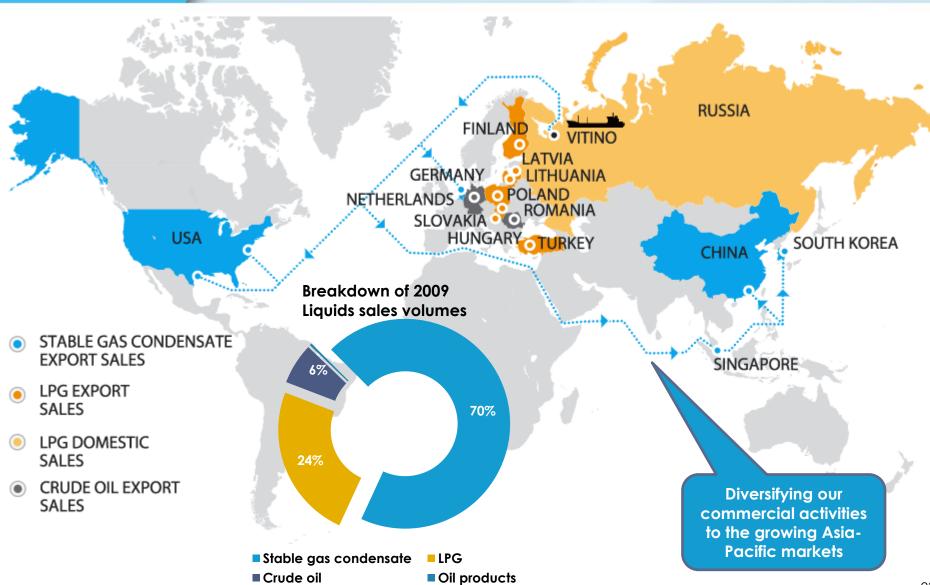


Note 1: According to the announcement on 3 June 2010 by the Russian Minister of Economic Development – gas tariffs for 2011-13 will increase by a maximum of 15% p.a. and full liberalization will be reached by 2014. (Current estimates are based on Brent crude oil rice of \$75/bbl)

Steadily increasing natural gas prices on the Russian domestic market provide downside pricing risk protection and clarity for future revenues

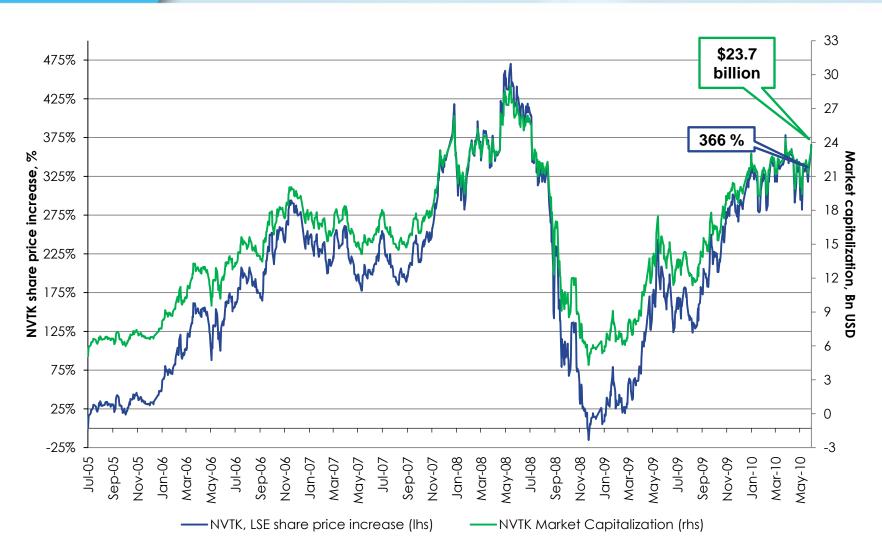
Expanding Our Liquids' Commercial Reach





Our Stock Performance Since IPO

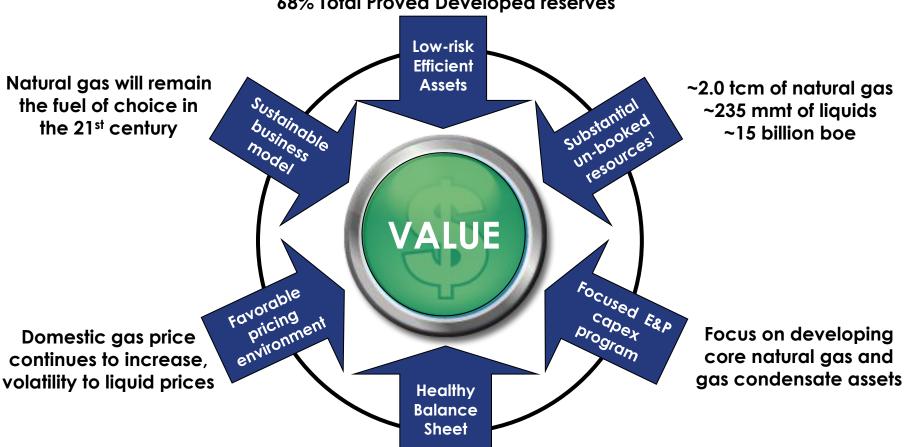




A Compelling Investment Case



29 year R/P life 967 bcm P1 Gas reserves 68% Total Proved Developed reserves



Sufficient cash reserves, strong liquidity ratios, and substantially de-levered

TOWATEK

Questions and Answers Session

Contact details:

NOVATEK's Investor Relations

Mark Gyetvay, Chief Financial Officer

Gregory Madick, Head of Investor Relations

Tel: +7 (495) 730-6013

Email: <u>ir@novatek.ru</u>

Website: www.novatek.ru

Appendices

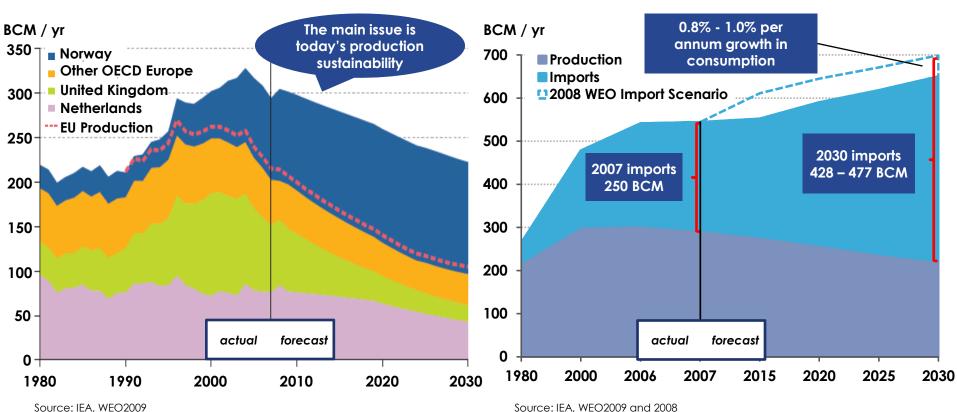
Supply/Demand Environment – Europe & Russia

OECD Europe Gas Scenarios – Base Case





OECD Europe Gas Balance Scenario

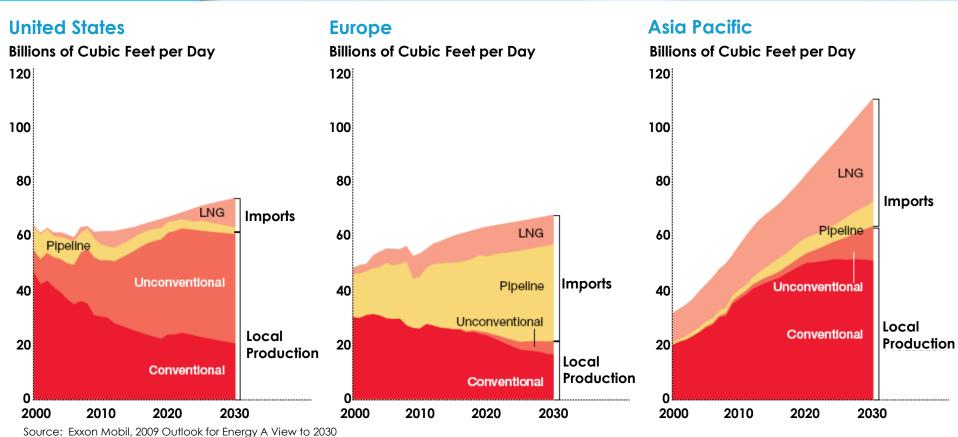


Source: IEA, WEO2009 and 2008

Significant decline forecasted from major OECD Europe indigenous gas production will result in an increase in imports over the long-term. Forecasts show that between 2007 and 2030 imports will likely increase by 178 to 227 BCM per annum

Natural Gas Supply and Demand Balance





Natural gas is expected to grow across all three major consuming regions, with the sources varying depending on geographical areas

Domestic Balance Weighted to Independents

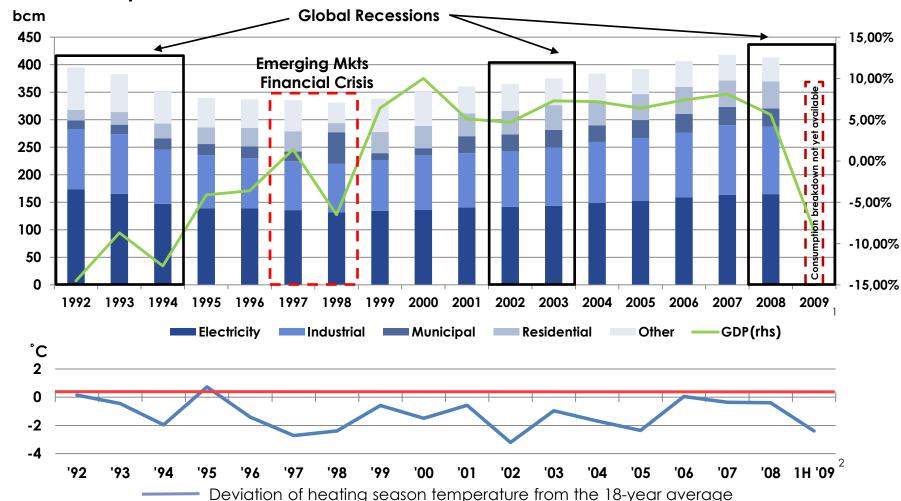


- No change to fundamental supply and demand dynamics for the Russian domestic market
 - Gazprom is still inclined to supply gas to the European market for higher prices and to maintain its market influence
 - The postponement of Gazprom's investment program will potentially delay the launch of new production capacity (i.e., push-back of Shtokman and Bovenenko development schedules)
 - Natural gas supplies from Central Asia have already decreased significantly and future purchases are uncertain – preliminary estimates that Central Asian imports will decline by roughly 50% over the next couple of years (1Q 2010 purchases down by ~50%)
 - Gas and power sector reform still on track despite effects of economic downturn
 - Base demand has remained relatively consistent during past recessions
 - Existing and planned capacity increases will enable us to produce approximately
 52 bcm by the end of 2010 (no change to capital investment program)
 - Our current market share, 27% of independent production, as well as our productive capacity provides the platform for future growth at the lowest cost

Relative Growth Despite Recessions



Gas consumption in Russia

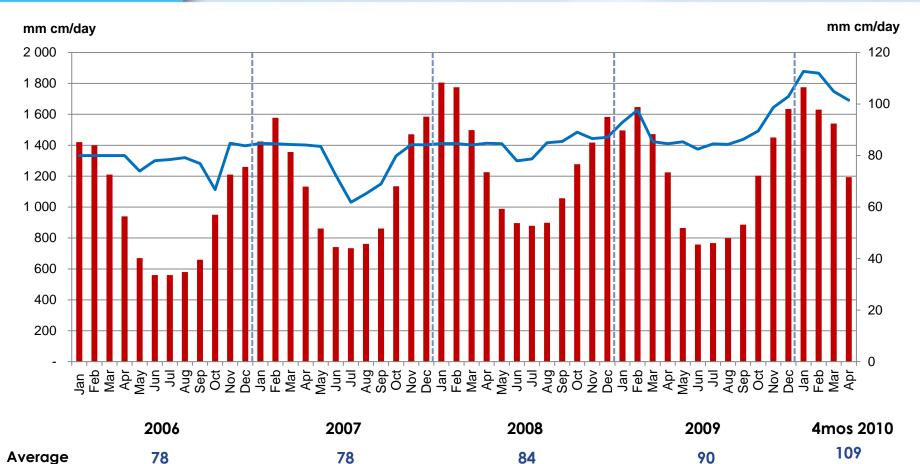


Notes:

- 1. 2009 GDP is an estimate from the Ministry of Economic Development of Russia as of 30 December 2009;
- Weather data covers first half of 2009-2010 heating season: 1 October 31 December 2009.

Natural Gas Supplied to RF Domestic Market





1,275

NOVATEK production (rhs)

1,183

Source: Troika Dialog Research Data (2006 RF domestic supplies), CDU TEK (2007 – 2010 RF Domestic supplies), Company Data

1,137

RF domestic supplies (lhs)

mmcm/day

952

1,649

Select Financial Data

Comparison of Quarterly Results (RR million)



| | 1Q 09 | 2Q 09 | 3Q 09 | 4Q 09 | 1Q 10 | Q-o-Q +/- % | Y-o-Y +/- % |
|--------------------------------|--------|--------|--------|--------|--------|----------------|----------------|
| Oil and gas sales | 16,316 | 22,376 | 21,217 | 26,994 | 27,237 | 0.9% | 66.9% |
| Total revenues | 16,981 | 23,148 | 21,971 | 27,854 | 27,742 | -0.4% | 63.4% |
| Operating expenses | 11,379 | 15,038 | 13,638 | 16,075 | 15,947 | -0.8% | 40.1% |
| EBITDA (1) | 6,899 | 9,334 | 9,960 | 13,373 | 15,160 | 13.4% | 119.7% |
| EBITDA margin | 40.6% | 40.3% | 45.3% | 48.0% | 54.6% | | |
| Effective income tax rate | 21.7% | 21.0% | 21.2% | 19.9% | 20.8% | | |
| Profit attributable to NOVATEK | 2,134 | 7,178 | 7,353 | 9,378 | 11,182 | 19.2% | 424.0% |
| Net profit margin | 12.6% | 31.0% | 33.5% | 33.7% | 40.3% | | |
| Earnings per share | 0.70 | 2.37 | 2.43 | 3.09 | 3.69 | 19.3% | 427.1% |
| CAPEX | 3,871 | 4,794 | 3,933 | 5,274 | 6,230 | 18.1% | 60.9% |
| Net debt ⁽²⁾ | 16,801 | 32,262 | 30,919 | 27,171 | 22,153 | -18.5% | 31.9% |

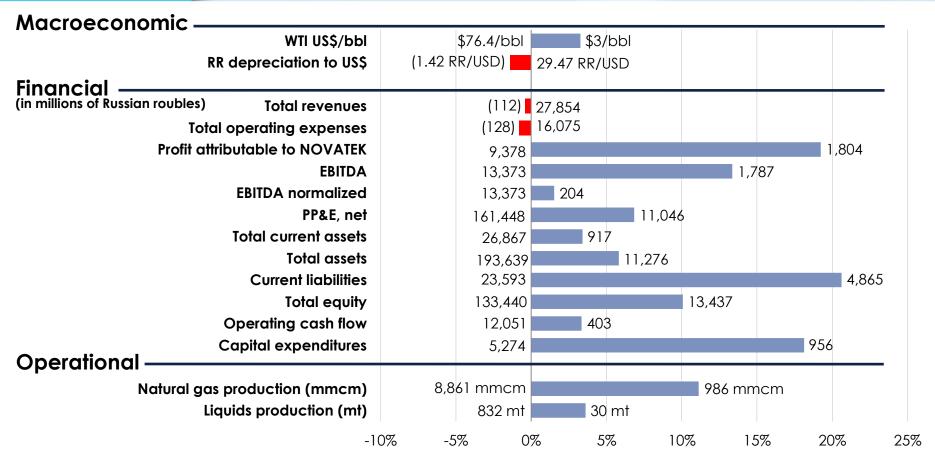
Notes:

^{1.} EBITDA represents net income before finance income (expense) and income taxes from the Statements of Income, and depreciation, depletion and amortization and Share-based compensation from the Statements of Cash Flows

^{2.} Net debt calculated as long-term debt plus short-term debt less cash and cash equivalents

NOVATEK 1Q10/4Q09 performance summary





Note: Number on y axis is starting value, size of bar is % change

Profit in 1Q 2010 benefited from a non-cash adjustment for the revaluation of our 51% stake in ZAO Terneftegas

Financial Results Summary, million RR



