

# OAO Yamal LNG Acquisition Summary Conference Call







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## **Delivering On Our Strategy**

#### NOVATEK's Core Strategy and Capacity Guidance<sup>1</sup>

#### **NOVATEK's Core Strategy**

Increase production

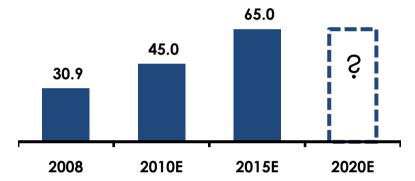
Expand processing capacity

Grow resource base

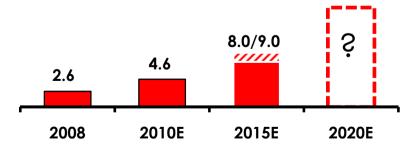
Explore complimentary and value added projects

Optimize marketing channels

#### Natural gas production capacity, bcm



Liquids production capacity, mmt

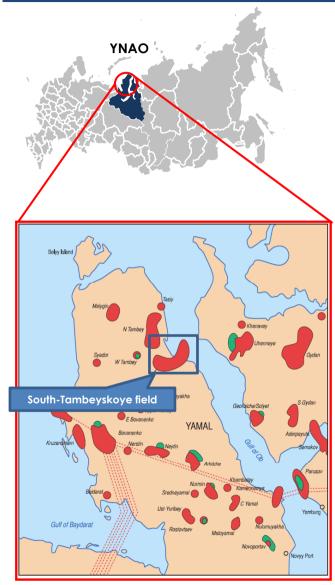


Note:

1. As stated in NOVATEK's Strategy Day presentation, 23 April 2007 and Strategy Update, 23 December 2008



## OAO Yamal LNG – South Tambeyskoye Field





# OAO Yamal LNG holds the license for exploration and development of the South-Tambeyskoye field

- The field was discovered in 1974 and is located on the Northeastern side of the Yamal-Peninsula
- Initial license issued 13 July 2005 and valid until 2020.
- To date:
  - 1,160 km<sup>2</sup> of 3D seismic data
  - 55 exploration wells drilled

#### Russian Reserve Classification 1 January 2008 (100%)

Category	Natural Gas, bcm	Gas Condensate, mmt	Total mm boe
C1	1,004	38	6,889
C2	252	14	1,767
C1+C2	1,256	52	8,656

#### Independent Reserve Audit<sup>1</sup>, 1 July 2007 (100%)

Category	Natural Gas bcm	Gas Condensate, mmt	Total mm boe
PRMS P2	628	23	4,303
PRMS P2 + P3	717	28	4,923

<sup>1.</sup> Ryder Scott Company, L.P.

#### **Current Deal Terms**

# NOVATEK to acquire 51% of OAO Yamal LNG Total Deal Consideration 650 mln USD

#### Payment terms:

- 650 mln USD to acquire shares of OAO Yamal LNG according to the executed SPA
  - 550 mln USD to be paid not later than 31 December 2009
    - 250 mln USD to be paid in cash (USD or RR equivalent)
    - 300 mln USD to be paid in promissory notes issued by NOVATEK
  - 100 mln USD to be paid not later than 31 December 2011



#### **Acquisition Rationale**

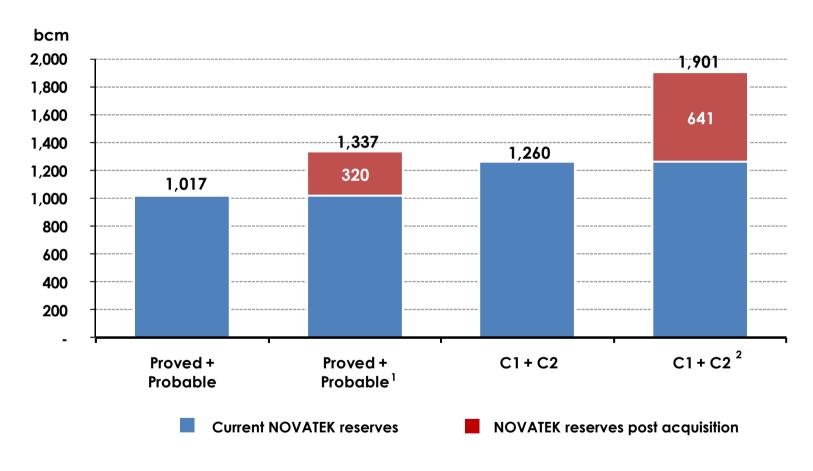
# NOVATEK's sustainable development is underpinned by its core strategy of expanding and developing its resource base

- Increase our resource base at a cost below FSU transaction comparables and accretive to NOVATEK's current market cap/reserves multiples
  - Yamal LNG acquisition cost \$0.3/boe (P2)
  - Avg. FSU transaction comparable \$1.3/boe (P2)
  - NOVATEK's market cap/ P2 reserves as of 1 June 2009
    - Pre acquisition \$2.1/boe
    - Post acquisition \$ 1.6 /boe
- Long-term reserve and production growth
- Expand commercial prospects for both export and domestic markets
- Strengthen NOVATEK's position as the leading independent gas producer in Russia
- Contribute to overall development of Russia's natural gas infrastructure through joint development of the Yamal Peninsula with OAO Gazprom



## **Acquisition Impact on Natural Gas Reserves**

#### NOVATEK's Natural Gas Reserves (pre – and post – acquisition)



#### Note:

- 1. Post acquisition of proved + probable reserves appraised as of 01.07.2007
- 2. Post acquisition of Russian reserve category C1 + C2 reserves appraised as of 01.01.2009



### NOVATEK's Financial Advisors & Legal/Industry Consultants



"Global Bank of the Year 2008"
The Banker

"Energy Finance House of the Year"

Energy Risk Magazine

"Best EMEA Project Finance House"
EMEA Finance



"M&A Bank of the Year"

Acquisitions Monthly 2008

"Best Global Emerging Markets Investment Bank"

Euromoney 2007

"Best M&A House, Western Europe" Euromoney 2008



"The World's Leading Energy Law Firm" Euromoney 2009

"Law Firm of the Year in Energy Projects"

Chambers USA 2008

"Law Firm of the Year in Oil and Gas" Who's Who Legal 2008



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Note: All advice was provided on a confidential basis



# **Questions & Answers**

